

Agenda

- 1. Intros
- 2. Maximizing Social Media
- 3. The Value of Social Media
- 4. Tools You Can Use
- 5. Group Discussion

Our Villages



At Home in Alexandria Alexandria, VA, Est 2011 Social Media Managed By Staff

Social Media Overview

Facebook: 483 likes, 541 followers

Instagram: 154 followers

LinkedIn: 16 followers



Capitol Hill Village,
Washington DC, Est 2007
Social Media Managed By Staff

Social Media Overview

Instagram: 584 followers

Facebook: 667 followers

YouTube: 65 subscribers



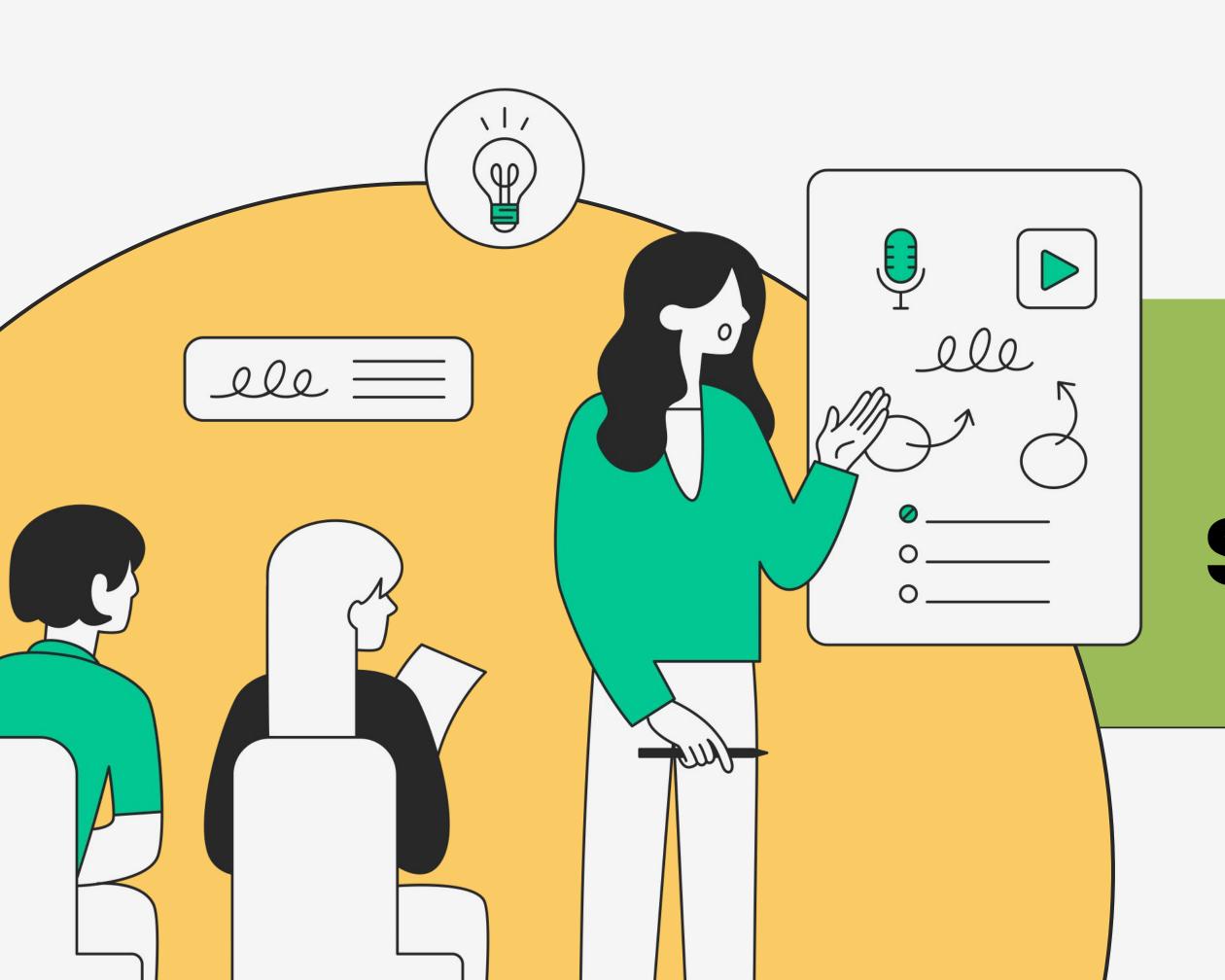
Palisades Village,
Washington DC, Est 2007
Social Media Managed By Staff

Social Media Overview

Instagram: 354 followers

Facebook: 221 followers

YouTube: 45 subscribers



Maximizing Social Media

What Is Your Goal?

Awareness of Your Village





Community Awareness

Distribute Content



What Is Your Goal?

Generate Leads





Get Press/Earned Media

Fundraising



Who Is Your Target?

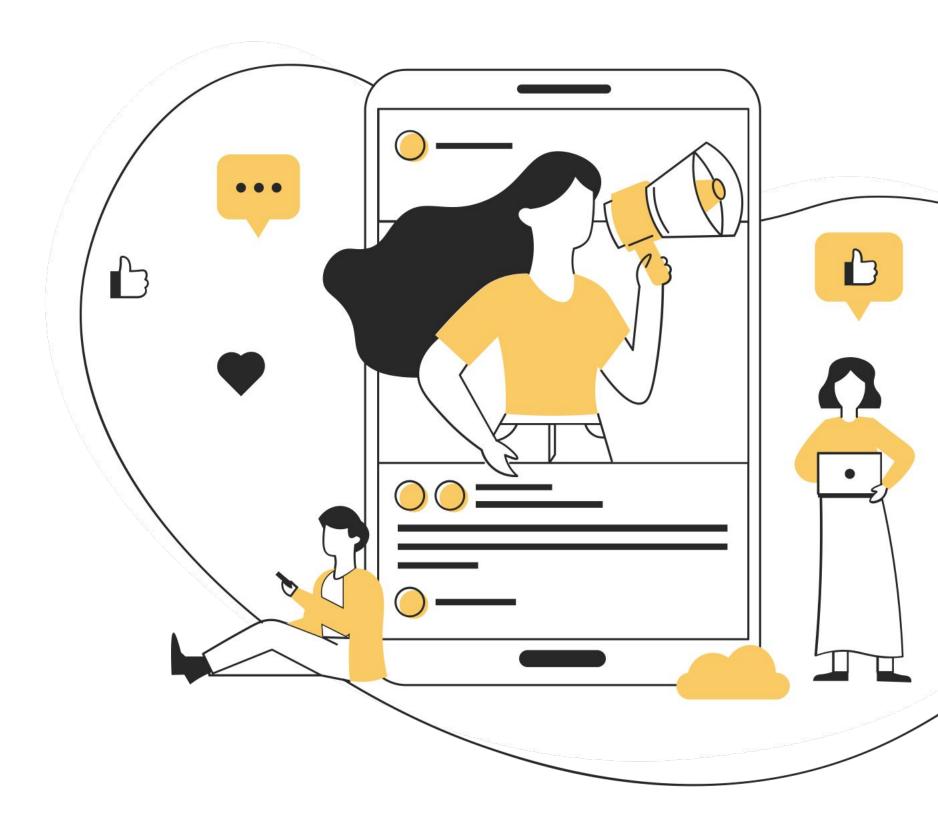
Who are you trying to reach with your message?

Where does social media fit in your marketing plan?

Potential Members and/or Volunteers

Caregivers/Adult Children

Potential Donors





Remember Who You Are!

O1 Persona

02 Tone

03 Language

04 Purpose

What Platforms Are You Using?

Platform





Facebook



- Free, Stories, and Live Features
- Business Page
- Post Scheduling Tool
- Popular Platform Among Folks 50+

Narrow Reach

Instagram



- Free, Stories, Reels, and Live **Features**
- Post Scheduling Tool
- Popular Platform Among Folks **Under 40 and Businesses**

- Narrow Reach
- Not As Strong For **Generating Leads or Fundraising**

What Platforms Are You Using?

Platform





Tik Tok



- More Casual Platform
- Viral Factor
- Tool For Advocacy and Awareness

- Focused on Short Video
 Based Content
- Time Consuming
- Very Narrow Audience

LinkedIn



- Tool for Advocacy and Awareness
- Direct Engagement
- PotentialDonors/Collaborators

- Narrow Audience
- Requires More Frequent
 Posting to Be Effective

What Platforms Are You Using?

Platform





Youtube



- Can Integrate With a Website and Zoom.
- Live Feature.
- Intended For Long Content (Ex: Educational Programs) or Short Fun Content, Like Tik Tok
- Developing A Strong
 Following Requires
 Commitment
- Not As Interactive For Users

X (formerly Twitter)



- Advocacy/Awareness Tool
- Less Energy To Manage
- More Direct Engagement

- Narrow Audience
- Requires SubstantialFollowing To See Impact
- Does Not Have The Same
 Analytics As Other Platforms

Collaboration Is <u>Key</u>

You Share Them and They Will Share You

Allows You To Reach More People

Long Term Payoff

Screenshot from Palisades Community
Association's Share of Palisades Village Post



Why Should Someone Follow You?

Is The Content You're Posting Interesting?

Are You Posting Consistently?

Try and Avoid:





Putting out content only focused on one purpose (ex: just for fundraising)

Do People Know You Have Social Media?



All AHA Calendar of Events for the Remainder of the Month

RSVP for events online via AHA Hub or to the AHA office at AHA@AtHomeInAlexandria.org or 703.231.0824. Click on any title to read more about the event on the AHA Hub calendar page. All events are also viewable on AHA's public website: www.AtHomeInAlexandria.org.

Below is the calendar for the remainder of the month:

Thursday, August 15 at 5pm – Men's Night Out at Aldo's Italian Kitchen

Saturday, August 17 at 12pm – AHA Lunch Group at 1799 Prime Steak and Seafood

Thursday, August 22 at 12 pm - Lunch Around at Chadwick's

Thursday, August 22 at 2pm - Oh Hell, Let's Play Cards at AHA office

Tuesday, August 27 at 10am - Coffee and Conversation at Royal Restaurant

Thursday, August 29 at 1pm - <u>Tech Thursday: How to Share Digital Photo Albums</u> at AHA office

At Home in Alexandria 3139 Mt. Vernon Avenue Alexandria, VA 22305 703.231.0824

AHA@AtHomeInAlexandria.org

www.AtHomeInAlexandria.org

Click the icons below to follow us on socials







Is Your Social Media On Your

Marketing Materials?

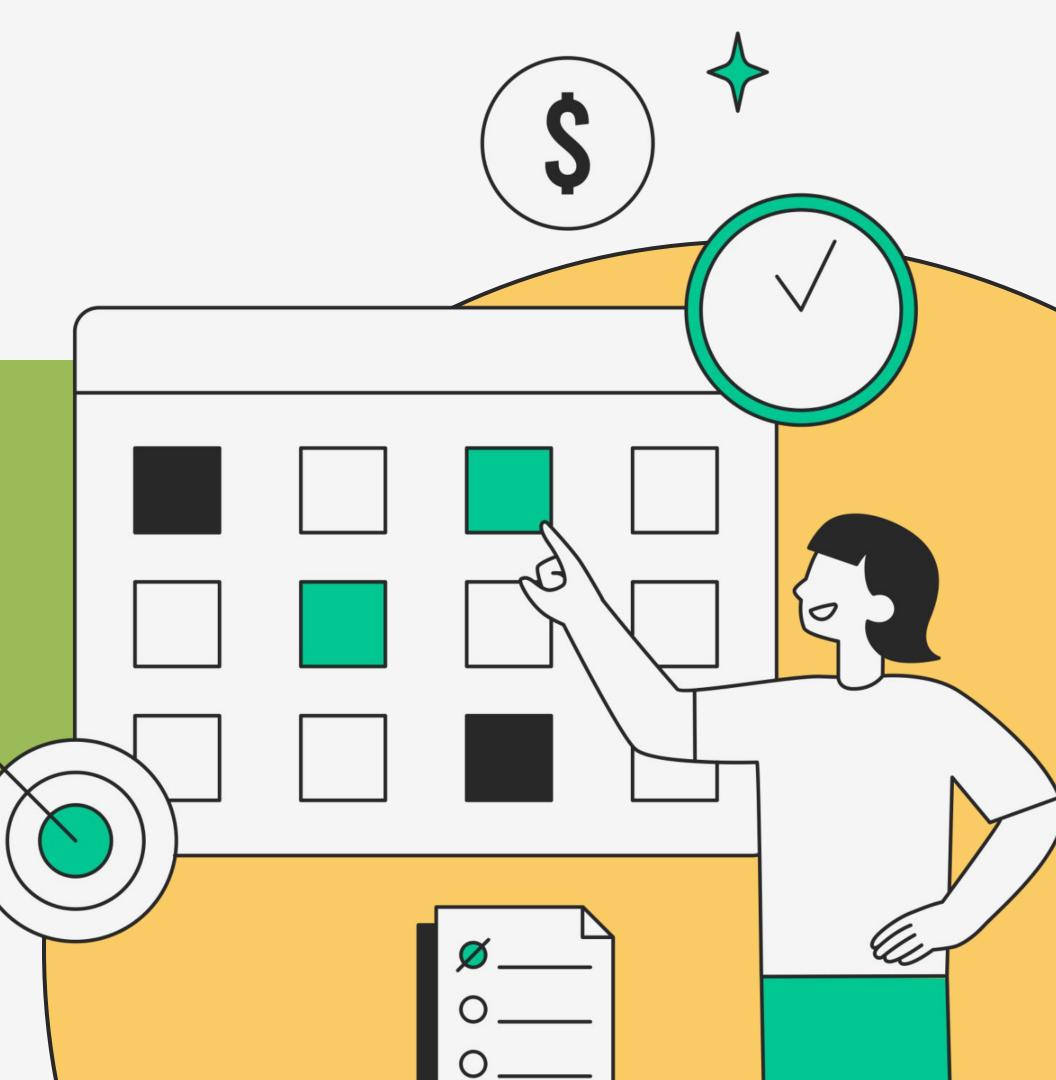
Social Media Classes For Members

Outreach & Incentivizing

Capitol Hill Village Brochure

AHA e-Blast

The Value Of Social Media



HEAR FROM AN AHA MEMBER!

I am so grateful for all the volunteer help AHA has provided to me, plus transportation to medical appointments. Having a genial driver to chat with en route makes the sometimes scary destination very relaxing and is much appreciated. Thank you. AHA's quick responses ease my anxiety.

SHIRLEY

AHA MEMBER



Highlighting The Value Of Villages

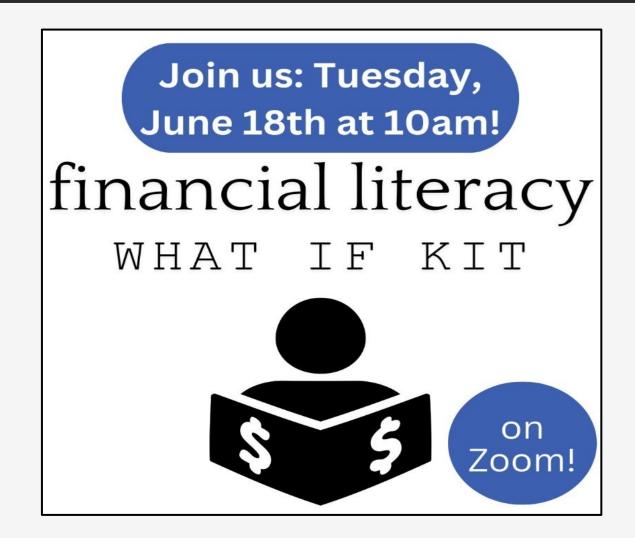
- What a village does (ex: testimonies from your members, volunteers, events)
- Who your village serves
- Videos can be more impactful
- End of the year wrap up posts/impact report

Events

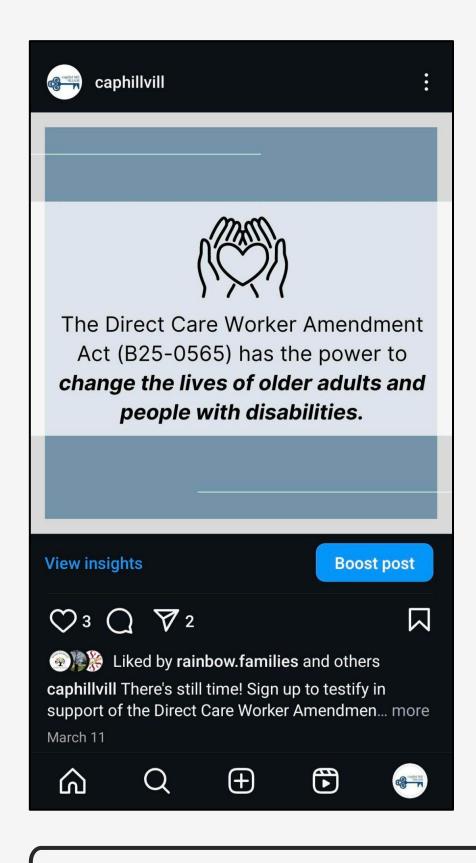
- Invite your social media followers to events
- Attract younger folks to events
- Shows prospective members/family members what the Villages have to offer
- Documents events/other members can access pictures











Advocacy

- Increase awareness about important causes
- Cross posting/increase followers
- Easily and quickly share and reach people
- Highlight personal stories

Screenshot from Capitol Hill Village's Instagram about the Direct Care Worker Amendment Act



Did you know that residents over age 65 get 50% off all Metrorail and Metrobus fares? To get a Senior SmarTrip card, show a valid government-issued photo ID with proof of age at Metro's Transit Accessibility Center (655 Virginia Ave SW, between 7th Street and 6th Street) or all Montgomery County Public Libraries. Just think -- no parking! No gas or mechanic bills!



This post was from Capitol Hill Village's transportation social media toolkit

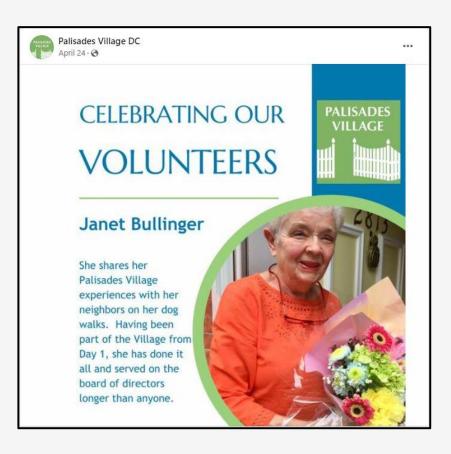
Resource Sharing

- Establish your Village as a source of info relevant to older adults, caregivers and adult children
- Share information from trusted partners or government sources
- Real time updates



Pictured here are only a few of our amazing AHA volunteers! Without our wonderful volunteers, AHA's whole business model breaks down. These individuals go to great lengths to help our members every day.

We are deeply grateful for all that they do!





Volunteer Recognition

- Show appreciation to your current volunteers (a little goes a long way)
- Give potential volunteers an idea of volunteer opportunities your Village offers
- Plan ahead, April is National Volunteer Month!

These volunteer posts from Palisades Village were made in Canva!



Stop by our table at the Community Volunteer Fair on Saturday, September 7th! We are always looking for new volunteers to support our senior village and would love to meet you!



COMMUNITY VOLUNTEER FAIR



Come to the volunteer fair to discover how you can help our community!
Enjoy a free snow cone while you visit booths from various charities and learn about volunteer opportunities.

The Church of Jesus Christ of Latter-day Saints 2810 King St. Alexandria, VA

Contact Amy Barker at amysbarker@mac.com with questions or interest in hosting a booth.



Volunteer Recruitment

- Specific requests for volunteers for Village events, trainings, etc.
- Let your followers know about events your Village will be tabling at.
 - Think community fairs, farmers' markets, festivals, etc.
- Share instructions for completing your Village's volunteer interest form
- Post about current volunteer's as examples of what volunteers can do

Ways To Support Capitol Hill Village For Giving Tuesday



Donate to the Fulcrum Foundation.

They are matching up to \$2,500 in total donations until, December 1st. Donate at: https://tinyurl.com/29tj5yfm



Contribute via Spur Local during a "Power Hour" between 9-10am, 12-1pm, 3-4pm, or 7-8pm at: https://givelocaltogether.org/o/capitol-hill-village



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Donate directly to Capitol Hill Village by calling 202-543-1778 or online at: www.capitolhillvillage.org/2023donation







Fundraising

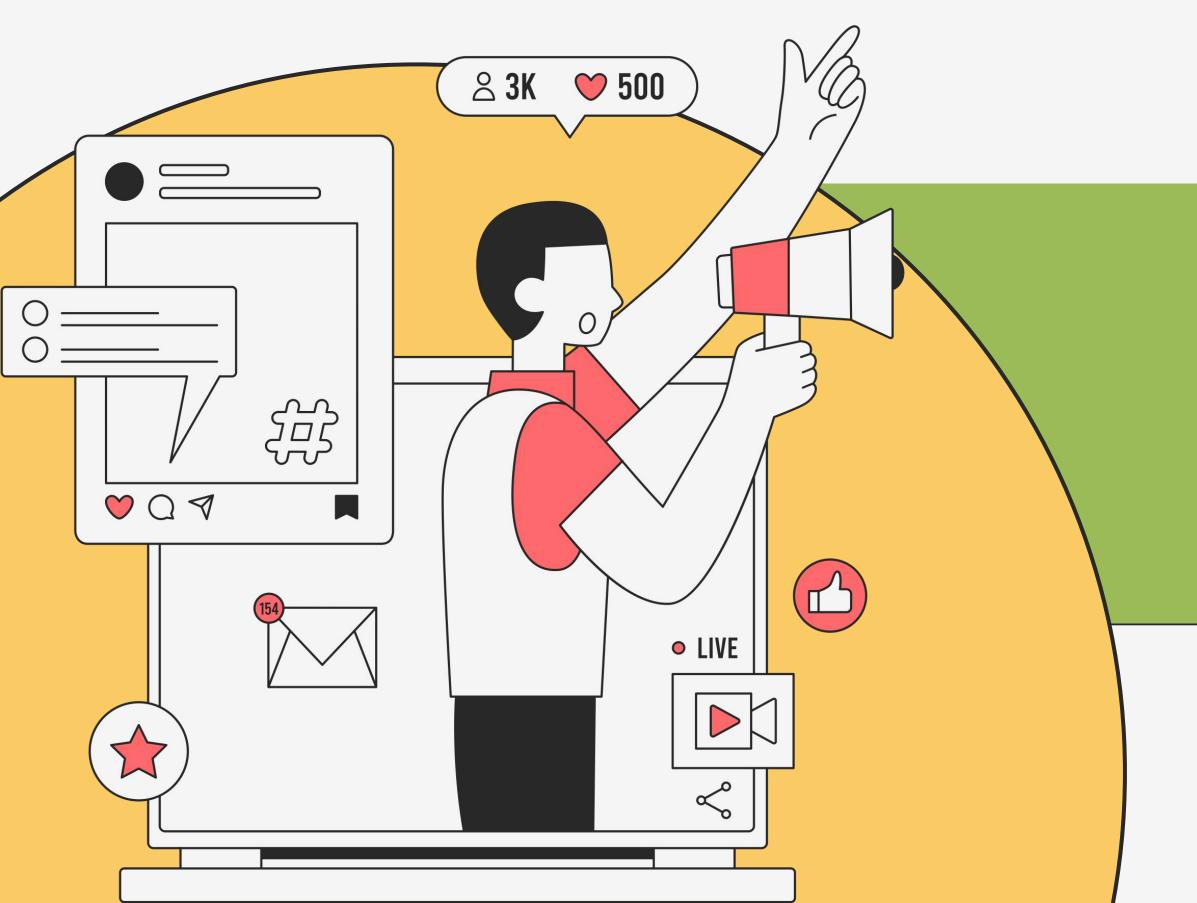
Annual fundraisers (ex: CHV Auction and Gala, Palisades Annual House Tour)

#GivingTuesday (the Tuesday after Thanksgiving, December 3rd). Global giving campaign, started in 2012.

Go Fund Me Campaigns in emergencies

Sharing is easy and free!

03



Tools You Can Use

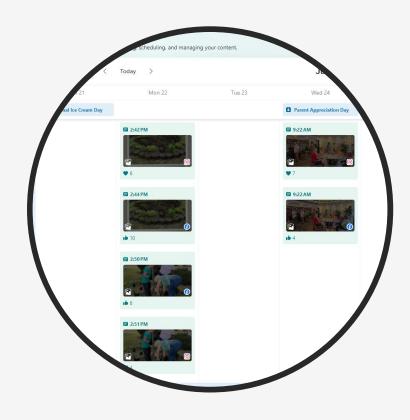
You Can Use...



- 1. Your Members/Volunteers
- You don't need paid staff to create awesome social media content.
- Members or Volunteers can share their own photos and quotes from events, help brainstorm content.

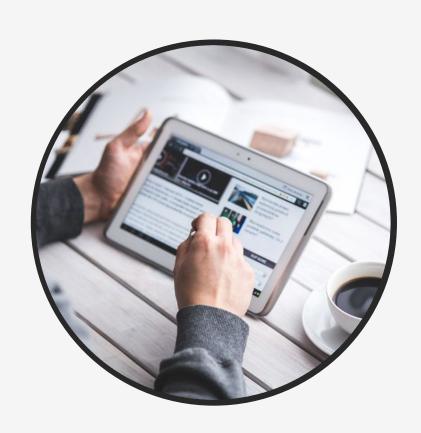


- 2. Canva
- Canva is an easy to use graphic design software allowing you to create flyers, social media posts, logos, etc.
- Apply for Canva for nonprofits. Get premium content and access to their stock photo library free of charge.



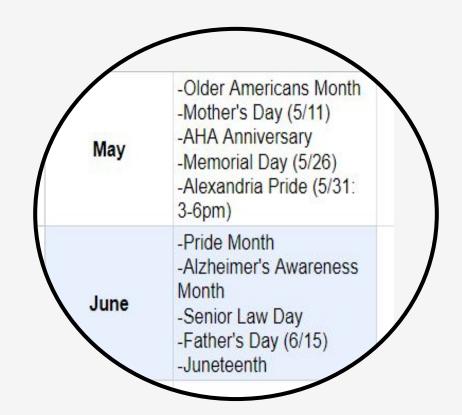
- 3. Post Scheduling Tools
- Scheduling tools, like Facebook's content planner tool, allow you to create content in advance and schedule posting whenever you'd like.
- Easy and convenient!

You Can Use...



4. Reposting/Social Media Toolkits

- Encourage active listening to audience feedback and respond promptly to comments, messages, and mentions to build rapport and trust through personalized interactions.
- Toolkits are predeveloped posts and captions (ex: vaccine awareness from the CDC). Allowing for easy posting!



5. Social Media Calendars

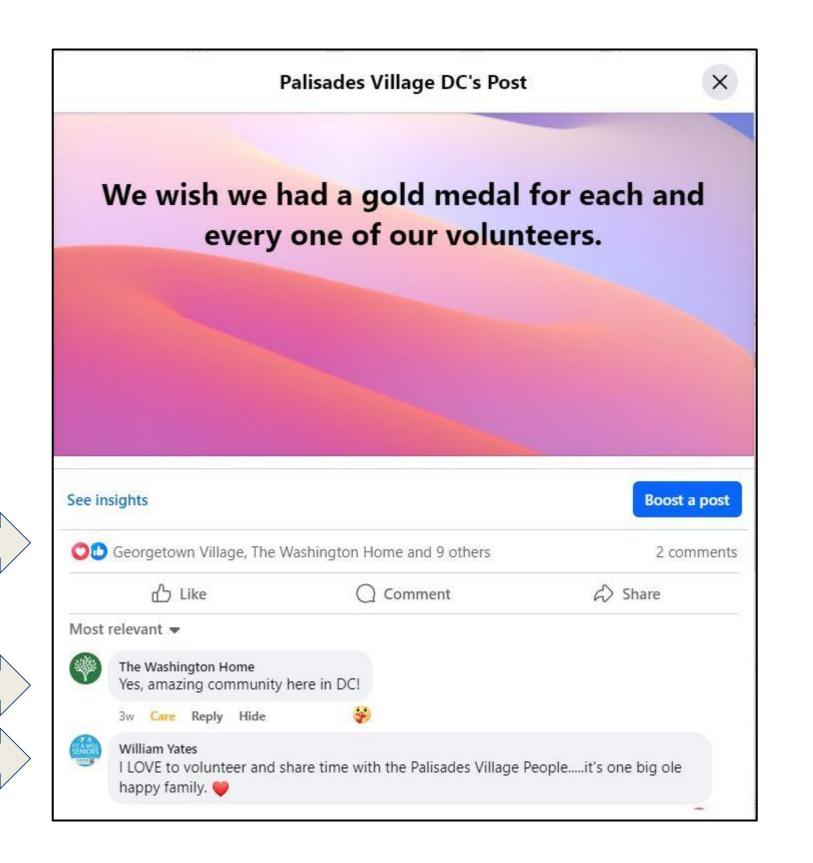
- Plan out your social media postings over whatever time frame works for you: weekly, monthly, annually... to stay on track of your posts.
- Can easily be shared between Members/Volunteers.

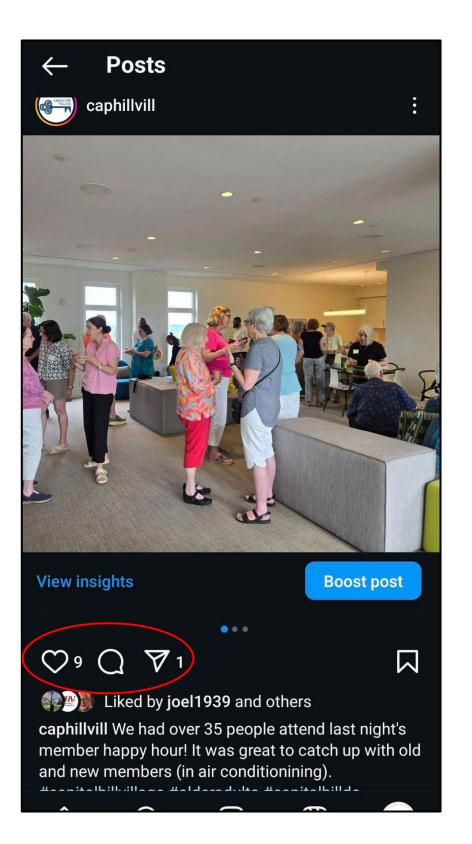


6. Incentives

 Promote engagement with contests, challenges, and campaigns using user-generated content to boost brand authenticity and create a sense of community among followers.

Getting Results Doesn't Have To Be Complicated









Contact Us



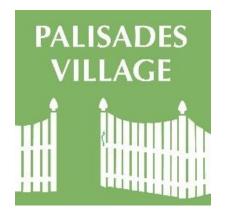
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veronica@athomeinalexandria.org



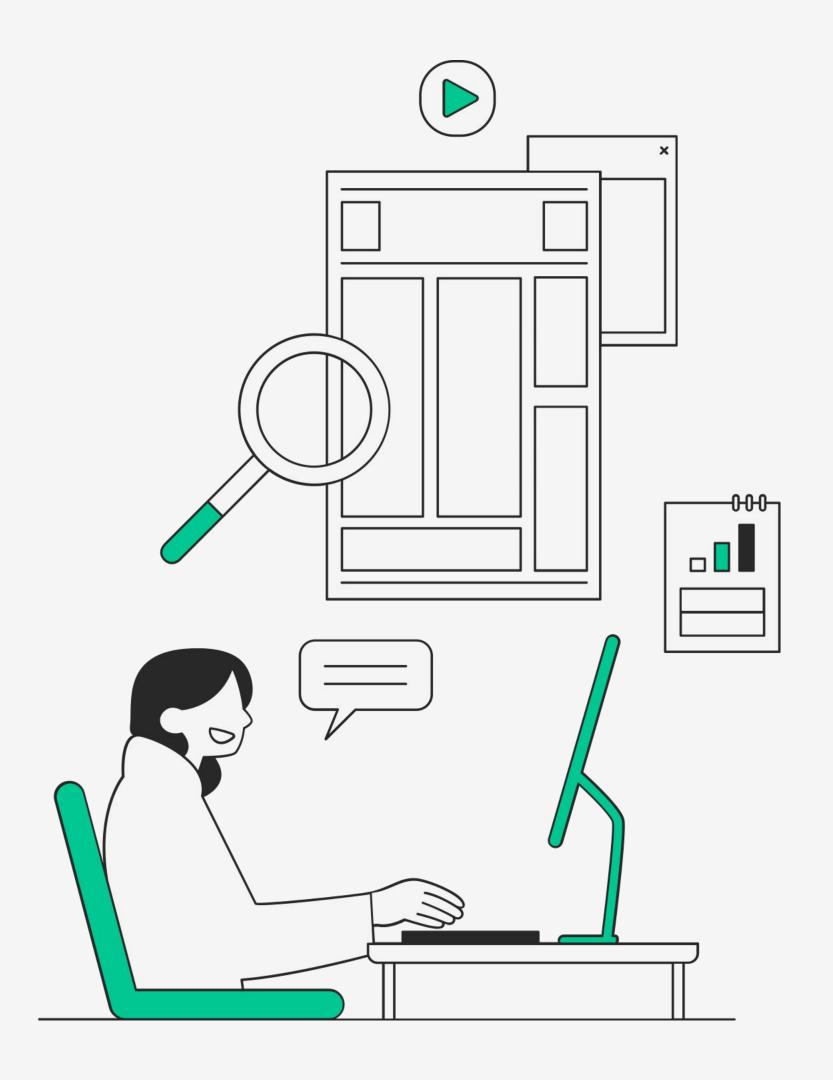
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CREDITS

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